



Bilateral cooperation

under the EEA Grants and NGO Fund

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Norwegian Helsinki Committee
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NORWEGIAN
HELSINKI COMMITTEE

Role of the Helsinki Committee

- Facilitate bilateral partnership
- Distribute information
- www.ngonorway.org
- NGO Fund launches
- Arrange seminars, workshops
- Voice interests and needs of Norwegian civil society



Why a Norwegian partner?

NGO sector characterised by:

- Professionalism
- Large membership base
- Advocacy and lobbying
- Interest-representation
- Umbrella organisations
- Volunteerism
- Resource mobilisation



Volunteering and professionalism combined

- 115 000 NGOs
- 80 % of are members of an NGO
- Half of the population participates in voluntary work annually
- Professional staff + active members



Norway would probably not have had the world's most developed and open democracy without the voluntary sector.

PM Stoltenberg, 2006



Financial overview and funding

60 000 organisations have annual budgets below € 6250

Paradox (or sign of maturity?):

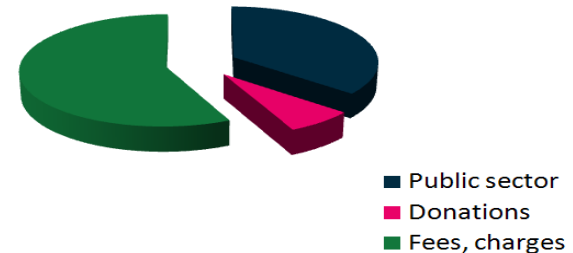
Many NGOs rely on state and government funding, but are also the most critical to the government

Funding:

Central and local governments: 36 %

Private donors: 7 %

Membership fees and sales: 57 %



Role of civil society organisations

- Channels of political influence
- Evaluate and criticise the government
- Interest representation
- Provide services
- Education
- Schools of democracy



Benefits of partnership?

- Share knowledge and best practices
- Create greater dynamism and innovation
- Capacity-building and transformational learning
- Legitimacy
- Greater impact
- Common European challenges need common approaches



Before you start...

- What is your capacity?
- What are your strengths and weaknesses?
- What would you like to learn?
- Do you really need a partner?
- What can you offer?
- Are you compatible with the partner?



Where to find a partner?

- Build on existing contacts
- European and International networks
- NGO Fund launching conferences
- Conferences and workshops
- Ngonorway.org



Establishing contact with a partner

- Good information about your project
- Specification of requested competence
- What kind of partner you want
- Clear and specified project idea
- Partner's role and contribution to the project
- Start early



Experiences from 2004-2009

- Large numbers of partnership requests
- Voluntary work dedicated to project development
- 30% of projects in Slovenia had partners
- Role of Norwegian partners:
 - Provide expertise and training
 - Mutual competence building
 - Exchange of experiences



Challenges

- Language issues
- Different administrative and bureaucratic cultures
- 3 donor countries - 15 beneficiary countries
- Pro-forma partnerships
- Lack of clear goals and/ or of coordination
- Difference in philosophy, working methods
- Price level
- Cultural differences
- Different capacity and capability



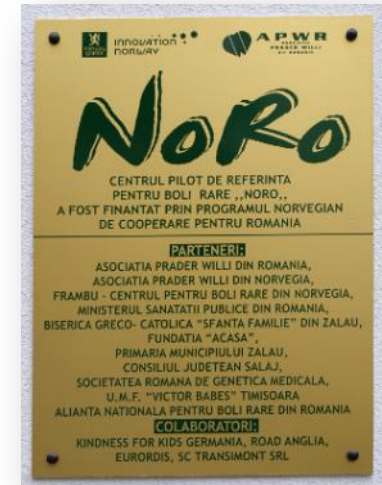
Challenges in partnership search – Norwegian perspective

- Limited capacity
- Limited time
- Cautious about lending away good reputation and credibility
- Numerous requests – difficult to find right partner
- Insufficient incentives and limited funding



Norwegian Romanian (NoRo) Center for Rare Diseases

- NO partners: study visits, advice and guidance.
- Shared goal, background and values
- Benefit for partner: new knowledge contacts and ideas
- Project promoter: *Woman of the Year 2011*



Key elements for success

- Common values
- Building trust
- Common understanding of content and strategy
- Joint project development and planning
- Involvement of partners in all stages
- Agreement on budget
- Sustainable relations
- Long-term perspective



Advice from Change the World

- Clear about goals and expectations from start
- Finding common platform
- Change oriented approach will lead to more results
- Focus on process
- Adjust along the way and transform conflict



www.ngonorway.org

NGO Partnership Portal

Finding partners
Search and find your partners

Home About NGO Programmes Bilateral partnerships Countries Resources

Interested in project partnerships?
[Register your organisation today or search the database for a potential partner organisation!](#)

NGO Programmes
Strengthening civil society in Central and Southern Europe is an important priority for the EEA Grants and Norway Grants. [Click to get more details on the NGO Programmes in each country.](#)

Bilateral partnerships
The EEA and Norway Grants contribute to strengthening contact and cooperation between Iceland, Liechtenstein and Norway and the 15 beneficiary countries. Interested in implementing your project in partnership? Register your organisation or search the database today! [» Register now!](#)

Open calls calendar
The NGO programmes aim to strengthen the development of civil society and enhance its contribution to social justice, democracy and sustainable development. Search for open calls for proposals under the NGO Programmes! [» Read more here](#)



www.ngonorway.org

Finding partners

[Search](#)

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[FAQ](#)

[Guidelines](#)

[Administrator](#)

Search for partners

Find your partners based on Country, Areas cover and/or Organizational type

Country

- Bulgaria
- Cyprus
- Czech Republic
- Estonia
- Greece
- Hungary
- Iceland
- Latvia
- Liechtenstein
- Lithuania
- Malta
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- Spain

[Find your partners](#)

Areas covered

- Environment and sustainable development
- Democracy
- Human rights
- Minorities and social inclusion
- Equal opportunities
- Gender
- Children and Youth
- Health
- Culture
- Regional and local development
- NGO capacity building
- Education / Human Resources Development
- Volunteering
- Anti-racism and anti-discrimination

Organizational type

- Non-governmental organization/ non-profit
- Municipality/ regional entity
- Governmental agency
- Research institution/ University
- Company
- Other



More information and contact

www.ngonorway.org

www.eeagrants.org

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Partnership portal
@ngopartnership
NHC twittering for partnership in Europe. Relevant and updated information on all NGO funds under the EEA Grants/ Norway Grants 2009-2014
Oslo · <http://www.ngonorway.org/>

Edit your profile

67 TWEETS
279 FOLLOWING
98 FOLLOWERS



NGO Partnership Portal
602 liker · 10 snakker om dette · 3 har vært her

On this page can you find information about the NGO funds (EEA/ Norway Grants), how to become a partner and how to apply for grants.

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White Paper on the EEA Grants
The Norwegian Government submit

Om Bilder Liker Kart Notiser

